

C0. Introduction

C0.1

(C0.1) Give a general description and introduction to your organization.

As of December 31, 2017 The Continental Corporation consists of 527 companies, including non-controlled companies, in addition to the parent company Continental AG. The Continental team is made up of 235,473 employees over a total of 554 locations in 61 countries. The Executive Board of Continental AG has overall responsibility for management. The divisions each have their own Executive Board member who represents them. With the exception of Corporate Purchasing, the central functions are represented by the chairman of the Executive Board, the chief financial officer, and the Executive Board member responsible for Human Relations. They take on the functions required on a cross-divisional basis to manage the corporation. These include, in particular, finance, controlling, law and IT, sustainability, the environment, and quality management. The Continental Corporation is divided into the Automotive Group and the Rubber Group, which in the year under review is comprised of a total of five divisions with 27 business units. A division or business unit is classified according to products, product groups, and services or according to regions. Differences result primarily from technological requirements, innovation and product cycles, the raw materials base, and production technology. Other factors include economic cycles, competitive structure, and the resulting growth opportunities. The divisions and business units have overall responsibility for their business, including their results.

C0.2

(C0.2) State the start and end date of the year for which you are reporting data.

	Start date	End date	Indicate if you are providing emissions data for past reporting years	Select the number of past reporting years you will be providing emissions data for
Row 1	January 1 2017	December 31 2017	No	<Not Applicable>
Row 2	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Row 3	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Row 4	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>

C0.3

(C0.3) Select the countries/regions for which you will be supplying data.

- China
- Germany
- United States of America
- Other, please specify (All other countries)

C0.4

(C0.4) Select the currency used for all financial information disclosed throughout your response.

EUR

C0.5

(C0.5) Select the option that describes the reporting boundary for which climate-related impacts on your business are being reported. Note that this option should align with your consolidation approach to your Scope 1 and Scope 2 greenhouse gas inventory.

Operational control

C1. Governance

C1.1

(C1.1) Is there board-level oversight of climate-related issues within your organization?

Yes

C1.1a

(C1.1a) Identify the position(s) of the individual(s) on the board with responsibility for climate-related issues.

Position of individual(s)	Please explain
Chief Executive Officer (CEO)	The highest level of responsibility for climate change strategy and management within Continental is our CEO (Chief Executive Officer / Chairman of the Executive Board). Amongst other issues, he is responsible for Corporate Quality & Environment, which includes climate change as a major issue. The climate change management within the combined Function Corporate Quality & Environment is part of his executive portfolio.
Chief Financial Officer (CFO)	Our Chief Finance Officer is leading Continental's Sustainability Committee together with the other C-Suite Officer, which makes decisions about indirect financial targets and the sustainability strategy, which including climate change issues among others. Climate change data, risks and opportunities are a regular agenda topic. The Sustainability Committee is composed of the CFO and the Board Member for HR and all relevant Corporate Functions.
Other C-Suite Officer	The other C-Suite officer, Member of the Executive Board (HR), also has some responsibility for sustainability issues. She leads together with the CFO our Sustainability Committee. Climate change data, risks and opportunities are a regular agenda topic in their meetings.

C1.1b

(C1.1b) Provide further details on the board’s oversight of climate-related issues.

Frequency with which climate-related issues are a scheduled agenda item	Governance mechanisms into which climate-related issues are integrated	Please explain
Scheduled – some meetings	Reviewing and guiding strategy Reviewing and guiding major plans of action Reviewing and guiding risk management policies Reviewing and guiding annual budgets Reviewing and guiding business plans Setting performance objectives Monitoring implementation and performance of objectives Overseeing major capital expenditures, acquisitions and divestitures Monitoring and overseeing progress against goals and targets for addressing climate-related issues	The climate related risks and opportunities as well the climate strategy are regularly reported via "Management Reviews" which are provided to the CEO and the Top Management. Based on the performance results and the implemented action plans, they steer and decide upon the necessary steps to improve our climate strategy. The corporate strategy includes all risks and opportunities relevant to our existing and future product portfolio.

C1.2

(C1.2) Below board-level, provide the highest-level management position(s) or committee(s) with responsibility for climate-related issues.

Name of the position(s) and/or committee(s)	Responsibility	Frequency of reporting to the board on climate-related issues
Sustainability committee <i>The CFO and Board Member for HR lead the Sustainability Committee.</i>	Both assessing and managing climate-related risks and opportunities	Quarterly
Energy manager	Managing climate-related risks and opportunities	Half-yearly
Environment/ Sustainability manager	Both assessing and managing climate-related risks and opportunities	Annually
Procurement manager	Both assessing and managing climate-related risks and opportunities	More frequently than quarterly
Chief Procurement Officer (CPO)	Assessing climate-related risks and opportunities	As important matters arise

C1.2a

(C1.2a) Describe where in the organizational structure this/these position(s) and/or committees lie, what their associated responsibilities are, and how climate-related issues are monitored.

All committees and managers listed above operate at the highest management levels. These range from C-Suite responsibilities to higher or middle manager positions depending on the function, or in the case of the Sustainability Committee multiple levels of management are represented together including 2 Executive Board Members. The responsibilities have been distributed in this way due to the complex organisational structure of Continental requiring coordination across the highest levels of decision making with input from division-specific or function-specific managers.

C-Suite individuals within the Sustainability Committee are responsible for making strategic decisions in with regard to general sustainability and climate issues together with the Board while the next level of management (e.g. Environmental Managers, Energy Managers, etc.) are responsible for providing input for management reviews as well as disseminating and guiding management decisions at the highest management levels to the operational levels that must apply high-level climate goals to local or division-specific contexts.

C1.3

(C1.3) Do you provide incentives for the management of climate-related issues, including the attainment of targets?

Yes

C1.3a

(C1.3a) Provide further details on the incentives provided for the management of climate-related issues.

Who is entitled to benefit from these incentives?

Energy manager

Types of incentives

Monetary reward

Activity incentivized

Efficiency target

Comment

The focus of energy and emissions reduction targets represent the core competence/responsibility of our energy managers.

Who is entitled to benefit from these incentives?

Environment/Sustainability manager

Types of incentives

Monetary reward

Activity incentivized

Emissions reduction target

Comment

The focus of energy and emissions reduction targets represent the core competence/responsibility of our environment managers in the plants, BU's and divisions.

Who is entitled to benefit from these incentives?

Facilities manager

Types of incentives

Monetary reward

Activity incentivized

Efficiency target

Comment

Energy and emissions reduction targets are also a focus of our facility managers within the production plants.

Who is entitled to benefit from these incentives?

Other, please specify (Divisional Heads for Environment)

Types of incentives

Monetary reward

Activity incentivized

Efficiency target

Comment

The focus on energy and emissions reduction targets are in the responsibility of our divisional heads for environment.

Who is entitled to benefit from these incentives?

Procurement manager

Types of incentives

Monetary reward

Activity incentivized

Environmental criteria included in purchases

Comment

In Purchasing we have set a target focusing on sustainability along the supply chain.

Who is entitled to benefit from these incentives?

All employees

Types of incentives

Monetary reward

Activity incentivized

Efficiency project

Comment

An on-going component of our "Idea Management" program provides financial rewards to employees who suggest changes to the production process or other areas of operations that lead to improved energy efficiency or improvement in other sustainability metrics (e.g. water use reductions).

C2. Risks and opportunities

C2.1

(C2.1) Describe what your organization considers to be short-, medium- and long-term horizons.

	From (years)	To (years)	Comment
Short-term	0	1	Short term refers to immediate risks that can be responded to and resolved within 1 year.
Medium-term	1	6	Medium term refers to observable risks over a 1-6 year time-horizon that requires the implementation of programs and targets to resolve climate-related issues.
Long-term	6	20	Long term refers to long lasting ambitions and goals over a 6-20 year time horizon that requires advanced planning to achieve and overcome long-term climate risks.

C2.2

(C2.2) Select the option that best describes how your organization's processes for identifying, assessing, and managing climate-related issues are integrated into your overall risk management.

Integrated into multi-disciplinary company-wide risk identification, assessment, and management processes

C2.2a

(C2.2a) Select the options that best describe your organization's frequency and time horizon for identifying and assessing climate-related risks.

	Frequency of monitoring	How far into the future are risks considered?	Comment
Row 1	Six-monthly or more frequently	>6 years	This is management as part of Continental's Governance, risk and compliance policy. In the GRC policy adopted by the Executive Board, Continental defines the general conditions for integrated GRC as a key element of the risk management system, which regulates the identification, assessment, reporting and documentation of risks. In addition, this also further increases corporate-wide risk awareness and establishes the framework for a uniform risk culture. The GRC Committee ensures that this policy is adhered to and implemented. The GRC system incorporates all components of risk reporting and the examination of the effectiveness of the Financial Reporting ICS. Risks are identified, assessed and reported at the organizational level that is also responsible for managing the identified risks. A multistage assessment process is used to involve the higher level organizational units. The GRC system thus includes all reporting levels and environmental and climate risk are fully integrated

C2.2b

(C2.2b) Provide further details on your organization's process(es) for identifying and assessing climate-related risks.

At the corporate level, the responsibilities of the GRC (Governance, Risk & Compliance) Committee – chaired by the Executive Board member responsible for Finance, Controlling, Compliance, Law, IT – include identifying which risks are significant for the corporation.

The GRC Committee regularly informs the Executive Board and the Audit Committee of the Supervisory Board of the major risks, any weaknesses in the control system and measures taken to mitigate observed risk. Moreover, the auditor of the corporation is required to report to the Audit Committee of the Supervisory Board regarding any major weaknesses identified as part of their audit activities.

The risks and their effects are assessed primarily according to quantitative criteria and assigned to different categories in line with the net principle, i.e. after risk mitigation measures. If a risk cannot be assessed quantitatively, then it is assessed qualitatively based on the potential negative effects its occurrence would have on achieving strategic corporate goals and based on other qualitative criteria such as the impact on Continental's reputation. Significant individual risks for the corporation are identified from all the reported risks based on the probability of occurrence and the amount of damage that would be caused in the period under consideration. The individual risks that Continental has classified as material and the aggregated risks that have been assigned to risk categories are all described in the Report on Risks and Opportunities if the potential negative EBIT effect of an individual risk or the sum of risks included in a category exceeds €100 million in the period under consideration, or there is a significant negative impact on strategic corporate goals.

Furthermore, the GRC Committee identifies and assesses strategic risks, for example as part of a SWOT analysis. Any new material risks arising unexpectedly between regular reporting dates have to be reported immediately and considered by the GRC Committee. This also includes all risks identified in the audits by corporate functions, as well environmental and climate-related risks.

In addition to the risk analyses carried out by the reporting units as part of integrated GRC, audits are also performed by the Corporate Audit department. Furthermore, the central controlling function analyzes the key figures provided as part of this reporting process at the corporate and division levels in order to assess the effects of potential risks.

Risk management

The responsible management initiates suitable countermeasures that are also documented in the GRC system for each risk identified and assessed as material. The GRC Committee monitors and consolidates the identified risks and suitable countermeasures at the corporate level. It regularly reports to the Executive Board and recommends further measures if needed. The Executive Board discusses and resolves the measures, and reports to the Supervisory Board's Audit Committee. The responsible bodies continually monitor the development of all identified risks and the progress of actions initiated. Regular audits of the risk management process by Corporate Audit guarantee its efficiency and further development.

C2.2c

(C2.2c) Which of the following risk types are considered in your organization's climate-related risk assessments?

	Relevance & inclusion	Please explain
Current regulation	Relevant, always included	This is assessed by the divisional strategy departments and is included in the Risk & Opportunity Management described above.
Emerging regulation	Relevant, always included	This is assessed by the divisional strategy departments and is included in the Risk & Opportunity Management described above.
Technology	Relevant, always included	This is assessed by the divisional technology departments and is included in the Risk & Opportunity Management described above.
Legal	Relevant, always included	This is assessed by the divisional law and compliance departments and is included in the Risk & Opportunity Management described above.
Market	Relevant, always included	This is assessed by the divisional markets and sales departments and is included in the Risk & Opportunity Management described above.
Reputation	Relevant, always included	This is assessed by the divisional markets and sales departments and is included in the Risk & Opportunity Management described above.
Acute physical	Relevant, always included	This is assessed by the Corporate Loss Preventions department and is included in the Risk & Opportunity Management described above.
Chronic physical	Relevant, always included	This is assessed by the Corporate Loss Preventions department and is included in the Risk & Opportunity Management described above.
Upstream	Relevant, always included	This is assessed as part of the Corporate Supply Chain Management strategy and is included in the Risk & Opportunity Management described above.
Downstream	Relevant, always included	This is assessed as part of the Corporate Supply Chain Management strategy and is included in the Risk & Opportunity Management described above.

C2.2d

(C2.2d) Describe your process(es) for managing climate-related risks and opportunities.

In our Risk and Opportunity Management we include the following categories, which are reviewed and adapted at the Board level:

Risks

- Financial Risks
- Risks Related to the Markets in which Continental Operates (incl. environmental and climate related risks)
- Risks Related to Continental's Business Operations (incl. property loss and business interruption)
- Legal and Environmental Risks

Opportunities

- Material Opportunities:
- There are opportunities for Continental if macroeconomic development is better than anticipated.
- There are opportunities for Continental if the sales markets develop better than anticipated
- There are opportunities for Continental from changes in the legal framework, especially climate related increase of regulation calling for lower emissions or an emissions tax.
- There are opportunities for Continental from an intensified trend toward vehicle hybridization.
- There are opportunities for Continental from the intelligent interconnection of vehicles with each other and with the internet.
- The trend toward automated driving presents Continental with opportunities.

The process for decisions regarding mitigation, transfer and acceptance/control of climate related risks is based on the Hoshin Kanri process. In this way, we are organizing the interconnection and the interplay of our various target levels: the strategic goals of the organization as a whole with their associated initiatives and dimensions and the goals of individual organizational units. Our vision gives us the long-term orientation for this planning process. In the short term, we are accelerating our development with the aid of three crucial growth forces in relation to customers, processes and employees. The Hoshin Kanri planning system means that all managers and employees in the entire company – companies and business units as well as divisions and corporate functions – are involved in a systematic, interconnected strategy process. We are thus aligning the activities for achieving the goals of individual units with our vision and the seven strategic dimensions. At the same time, we are identifying potential contradictions of our vision and our seven strategic dimensions as well as commonalities and opportunities. We are deriving measures from this so as to align the content of our work more closely with our strategic dimensions.

C2.3

(C2.3) Have you identified any inherent climate-related risks with the potential to have a substantive financial or strategic impact on your business?

Yes

C2.3a

(C2.3a) Provide details of risks identified with the potential to have a substantive financial or strategic impact on your business.

Identifier

Risk 1

Where in the value chain does the risk driver occur?

Direct operations

Risk type

Physical risk

Primary climate-related risk driver

Acute: Increased severity of extreme weather events such as cyclones and floods

Type of financial impact driver

Reduced revenue from decreased production capacity (e.g., transport difficulties, supply chain interruptions)

Company- specific description

Continental operates at 554 locations in 61 countries. About one third are in areas subject to increased physical climate-risks such as in Latin-America, South-East Asia and Sub-Saharan Africa. The creation of a climate-related risk assessment and hotspot analysis with a focus on climate-related water supply and water stress for all sites was implemented in 2018. The objective is to be able to react better to the negative effects of climate-related water shortages and to align goals related to water consumption at our locations as well as to implement adaptation projects to meet challenges within specific regions. Currently, a hotspot risk management strategy is under development and will be integrated in Continental's post 2020 strategy.

Time horizon

Medium-term

Likelihood

Very likely

Magnitude of impact

Medium-low

Potential financial impact

1

Explanation of financial impact

1 = The values for potential financial impact are obtained regularly and are in use for internal decision making and risk assessment purposes. The potential financial impact is an internal figure and shall not to be disclosed on the grounds that they contain business secrets or confidential material.

Management method

Continental operates at 554 locations in 61 countries. About one third are in areas subject to increased physical climate-risks such as in Latin-America, South-East Asia and Sub-Saharan Africa. The creation of a climate-related risk assessment and hotspot analysis with a focus on climate-related water supply and water stress for all sites was implemented in 2018. The objective is to be able to react better to the negative effects of climate-related water shortages and to align goals related to water consumption at our locations as well as to implement adaptation projects to meet challenges within specific regions. Currently, a hotspot risk management strategy is under development and will be integrated in Continental's post 2020 strategy. The management of the Continental Corporation is geared toward creating added value and ensuring a well-balanced financing structure. This means sustainably increasing the value of each business unit and the corporation as a whole. We evaluate the risks and opportunities that arise responsibly and on an ongoing basis in order to achieve this. The standardized corporation-wide risk management system regulates the recording, assessment, documentation and reporting of risks.

Cost of management

1

Comment

1 = The costs of management shall not to be disclosed on the grounds that they contain business secrets or confidential material. But: 1. It happens multi-sectoral 2. Is an integral part of the companies strategy and decision making 3. The company is considering the actual development of climate-related risk management highly

Identifier

Risk 2

Where in the value chain does the risk driver occur?

Supply chain

Risk type

Physical risk

Primary climate-related risk driver

Chronic: Changes in precipitation patterns and extreme variability in weather patterns

Type of financial impact driver

Reduced revenue from decreased production capacity (e.g., transport difficulties, supply chain interruptions)

Company- specific description

In 2017 the Rubber Group of Continental Corporation achieved €17.5 billion in sales. Natural rubber is the single most significant raw material required for this production process. Most raw materials suppliers for the Rubber Group are global companies due to the unique nature of the business. Local sourcing is therefore not always appropriate for various reasons. We are working to add

information on manufacturing locations to our supplier database. We are already able to assign the majority of our raw materials to their production location so that this can serve as a basis for any following analysis. The share of regional deliveries (within the same region) make up approximately 70% of total deliveries (America, Europe, Asia, other). The share of local deliveries (within the same country) was approximately 27% in the year under review. Key raw materials for the Rubber Group include synthetic rubber (24%), chemicals (28%), reinforcing materials (25%), natural rubber (15%) and other goods. Natural rubber is highly dependent from rain water. Changes of precipitation patterns can be named as the highest risk for the productivity of natural rubber.

Time horizon

Medium-term

Likelihood

Likely

Magnitude of impact

Medium

Potential financial impact

1

Explanation of financial impact

1 = The values for potential financial impact are obtained regularly and are in use for internal decision making and risk assessment purposes. The potential financial impact is an internal figure and shall not to be disclosed on the grounds that they contain business secrets or confidential material.

Management method

Continental participates in the Sustainable Natural Rubber Initiative (SNR-i). This establishes standards and best practices to make the entire value chain for natural rubber more sustainable. In this regard, upholding human rights and promoting humane working conditions constitute one of the six key fields of action.

Cost of management

1

Comment

1 = The costs of management shall not to be disclosed on the grounds that they contain business secrets or confidential material. We monitor the environmentally friendly production of our suppliers worldwide as part of internal supplier audits. Relevant issues in the scope of these audits include compliance, organization and the provision of resources for EH&S. About 85% of our suppliers in the Automotive Group and 73% in the Rubber Group were certified according to ISO 14001.

Identifier

Risk 3

Where in the value chain does the risk driver occur?

Customer

Risk type

Transition risk

Primary climate-related risk driver

Market: Changing customer behavior

Type of financial impact driver

Market: Abrupt and unexpected shifts in energy costs

Company- specific description

Due to higher oil prices or other energy costs, the behavior of consumers could change more rapidly than industrial development and production can respond.

Time horizon

Medium-term

Likelihood

Likely

Magnitude of impact

Medium

Potential financial impact

1

Explanation of financial impact

1 = The values for potential financial impact are obtained regularly and are in use for internal decision making and risk assessment purposes. The potential financial impact is an internal figure and shall not to be disclosed on the grounds that they contain business secrets or confidential material.

Management method

The risk management system complies fully with the Corporate Governance Principles of the Continental Corporation and with statutory regulations, and is part and parcel of the annual financial statements audit. In terms of the system for early risk detection, which is part of the risk management system, the auditor of our 2016 consolidated financial statements found that the Executive Board had taken the necessary measures under Section 91 (2) of the German Stock Corporation Act (AktG) and that the company's system for early risk detection is suitable for identifying developments that pose a risk to the continued existence of the company at an early stage. Continental is investing in e-car component development to mitigate the business impact of climate change effectively. Different technology types are considered to decrease market-related risks and to increase opportunities according to upcoming market developments like: clean diesel and gasoline engines, climate-neutral synthetic fuels and fuel cells.

Cost of management

848000000

Comment

Q1 2018: The technology company's net expenditure for research and development was €848 million, which equates to 7.7 percent of sales. In the same period of the previous year, the ratio was 7.1 percent.

C2.4

(C2.4) Have you identified any climate-related opportunities with the potential to have a substantive financial or strategic impact on your business?

Yes

C2.4a

(C2.4a) Provide details of opportunities identified with the potential to have a substantive financial or strategic impact on your business.

Identifier

Opp1

Where in the value chain does the opportunity occur?

Direct operations

Opportunity type

Resource efficiency

Primary climate-related opportunity driver

Use of recycling

Type of financial impact driver

Reduced operating costs (e.g., through efficiency gains and cost reductions)

Company- specific description

Shortage of natural resources. Continental relies increasingly on the use of recycling material.

Time horizon

Short-term

Likelihood

Very likely

Magnitude of impact

High

Potential financial impact

1

Explanation of financial impact

1 = The values for potential financial impact are obtained regularly and are in use for internal decision making and risk assessment purposes. The potential financial impact is an internal figure and shall not to be disclosed on the grounds that they contain business secrets or confidential material.

Strategy to realize opportunity

The environmental management system incorporates all levels of the value chain and the complete life cycles of Continental products. As a result, our environmental responsibilities extend from research and development, the purchasing of raw materials and components, logistics and production, to the use and recycling of our products. Our activities are geared toward continually optimizing the use of resources in relation to business volume. We manufacture products that make an active contribution toward protecting the environment and conserving resources throughout their entire duration of use as well as when they are ultimately recycled. In manufacturing, we are aiming for a 20% reduction in relation to the adjusted sales volume of energy and water consumption, CO2 emissions and waste generation by 2020 (base year: 2013). At the same time we are doing our best to increase the recycling rate of industrial waste by 2% each year.

Cost to realize opportunity

1

Comment

1 = The costs of realizing this opportunity shall not to be disclosed on the grounds that they contain business secrets or confidential material. However, we are striving to achieve a specific waste volume of 6.8 metric tons per € million of adjusted sales and a recycling rate of 90% by 2020.

Identifier

Opp2

Where in the value chain does the opportunity occur?

Direct operations

Opportunity type

Energy source

Primary climate-related opportunity driver

Use of lower-emission sources of energy

Type of financial impact driver

Reduced exposure to GHG emissions and therefore less sensitivity to changes in cost of carbon

Company- specific description

Sourcing low emission sources of energy presents an opportunity to address likely additional legal regulations to reduce CO2 emissions in the future. By acting proactively, we can hedge our exposure to the shifting political and business environments while reducing production costs.

Time horizon

Short-term

Likelihood

Very likely

Magnitude of impact

Medium-high

Potential financial impact

1

Explanation of financial impact

1 = The values for potential financial impact are obtained regularly and are in use for internal decision making and risk assessment purposes. The potential financial impact is an internal figure and shall not to be disclosed on the grounds that they contain business secrets or confidential material.

Strategy to realize opportunity

We already generate around a third of our sales with products that are designed to reduce CO2 emissions. In Q1 2018, the technology company's net expenditure for research and development was €848 million, which equates to 7.7 percent of sales. In the same period of the previous year, the ratio was 7.1 percent.

Cost to realize opportunity

1

Comment

1 = The costs of realizing this opportunity shall not to be disclosed on the grounds that they contain business secrets or confidential material.

Identifier

Opp3

Where in the value chain does the opportunity occur?

Customer

Opportunity type

Products and services

Primary climate-related opportunity driver

Development and/or expansion of low emission goods and services

Type of financial impact driver

Better competitive position to reflect shifting consumer preferences, resulting in increased revenues

Company- specific description

Through the introduction of eco-labels, Continental could advertise its ecologically beneficial products more effectively, thereby setting itself apart from competitors.

Time horizon

Short-term

Likelihood

Likely

Magnitude of impact

Medium

Potential financial impact

1

Explanation of financial impact

1 = The values for potential financial impact are obtained regularly and are in use for internal decision making and risk assessment purposes. The potential financial impact is an internal figure and shall not to be disclosed on the grounds that they contain business secrets or confidential material.

Strategy to realize opportunity

To protect the climate, Continental has set itself the goal of reducing energy consumption and CO2 emissions in production by 20% based on adjusted sales by 2020 (compared with 2013). The introduction of energy management systems and energy-saving campaigns will help to unlock potential savings. The BEE (Be Energy Efficient) campaign rolled out across the corporation is a key part of energy management. It comprises three main elements intended to ensure that corporate energy targets are achieved: introducing management systems in line with ISO 50001; Measuring and analyzing consumption to boost efficiency; Raising awareness and motivation among the entire organization. The actions involved include switching to LED lighting, implementing efficiency measures in air-conditioning and ventilation systems and installing combined heat and power plants. These measures decrease the product-specific carbon footprint of individual components. Smart Surfaces from Continental: One example of this rollout in action includes Continental's "Light" labeled products, which cuts fuel consumption and CO2 emissions. With a weight advantage of up to 50 percent compared with conventional foils, they ensure a convincing, sustainable climate footprint. Their use is also particularly important in electric vehicles – every gram of weight saved in these means a longer range and better vehicle performance.

Cost to realize opportunity

1

Comment

1 = The costs of realizing this opportunity shall not to be disclosed on the grounds that they contain business secrets or confidential material.

C2.5

(C2.5) Describe where and how the identified risks and opportunities have impacted your business.

	Impact	Description
Products and services	Impacted	Due to increasingly stringent consumption and emission standards throughout the industrial world, including the EU and Asia, car manufacturers are increasingly being forced to develop environmentally compatible technologies aimed at lowering fuel consumption as well as CO2 and particulate emissions. These developments have caused a trend toward lower-consumption vehicles. The technologies are developed and delivered by Continental.
Supply chain and/or value chain	Impacted for some suppliers, facilities, or product lines	Continental's earnings situation is affected to a significant extent by the cost of raw materials, electronic components and energy. For the Automotive Group divisions, this particularly relates to the cost of steel and electronic components. If we succeed even better than before in offsetting possible cost increases or compensating for them through higher prices for our products, this would then have a positive effect on Continental's earnings. The earnings situation of the Rubber Group divisions is significantly impacted by the cost of oil and of natural and synthetic rubber. Price developments are sometimes directly connected to climate related risks.
Adaptation and mitigation activities	Impacted for some suppliers, facilities, or product lines	The earnings situation of the Rubber Group divisions in particular is significantly impacted by the cost of oil and of natural and synthetic rubber within our supply chain. Price developments are sometimes directly connected to climate related risks, and in the case of those raw materials derived from agriculture that are sensitive to climatic changes, such as natural rubber, adaptation interventions will become increasingly important to secure supplies.
Investment in R&D	Impacted for some suppliers, facilities, or product lines	Climate-related efficiency programs are an integral part of Continental's R&D strategy. Of course, climate-related risk and opportunity aspects are taken into account. Especially in the development of new markets like e-cars and low-carbon technologies this aspect is evident. In Q1 2018, the technology company's net expenditure for research and development was €848 million, which equates to 7.7 percent of sales. In the same period of the previous year, the ratio was 7.1 percent.
Operations	Impacted	We consider the complete scope of risk management during the planning for new greenfield projects.
Other, please specify	Please select	

C2.6

(C2.6) Describe where and how the identified risks and opportunities have factored into your financial planning process.

	Relevance	Description
Revenues	Impacted for some suppliers, facilities, or product lines	1. Decoupling of emissions and value added (Revenues) by carbon intensity targets 2. Revenue according to low-carbon technologies is increasing and so 2 degree compatible products are registered as climate-related opportunities.
Operating costs	Impacted for some suppliers, facilities, or product lines	Increasing water and carbon prices and the demand for green electricity supply are registered opportunities and risks.
Capital expenditures / capital allocation	Not yet impacted	While climate-related risks and opportunities have not yet been a major factor in our investment decisions and credit outlook, we expect that this will change in the future and therefore are taking steps now to integrate these issues into our 2030 sustainability strategy.
Acquisitions and divestments	Impacted	This depends on the regions which are affected by climate related issues.
Access to capital	Not yet impacted	While climate-related risks and opportunities have not yet been a major factor in our investment decisions and credit outlook, we expect that this will change in the future and therefore are taking steps now to integrate these issues into our 2030 sustainability strategy.
Assets	Not yet impacted	While climate-related risks and opportunities have not yet been a major factor in our investment decisions and credit outlook, we expect that this will change in the future and therefore are taking steps now to integrate these issues into our 2030 sustainability strategy.
Liabilities	Not yet impacted	While climate-related risks and opportunities have not yet been a major factor in our investment decisions and credit outlook, we expect that this will change in the future and therefore are taking steps now to integrate these issues into our 2030 sustainability strategy.
Other	Please select	

C3. Business Strategy

C3.1

(C3.1) Are climate-related issues integrated into your business strategy?

Yes

C3.1a

(C3.1a) Does your organization use climate-related scenario analysis to inform your business strategy?

Yes, qualitative and quantitative

C3.1c

(C3.1c) Explain how climate-related issues are integrated into your business objectives and strategy.

Environmental and climate protection

Environmental & Climate protection is an integral part of our company policy. For us, economics and environmental awareness are not contradictions, but are the foundation for sustainable value creation at Continental. Our environmental management system is based on global megatrends, which also form the basis of the corporation's overall strategy. This system incorporates all levels of the value chain and the entire life cycles of Continental products. As a result, our climate-related responsibilities extend from research and development, the purchasing of raw materials and components, green energy procurement strategies, logistics and production, to the use and recycling of our products. Our service processes are geared toward continuously improving the use of resources in relation to business volume.

The further tightening of the regulatory provisions on fuel consumption and emission standards for motor vehicles in developing and emerging markets could also trigger higher demand for Continental's products. With our comprehensive portfolio of gasoline and diesel systems including sensors, actuators, exhaust-gas aftertreatment and tailor-made electronics, through to fuel supply systems, engine management and transmission control units, down to systems and components for hybrid and electric drives, as well as with tires with optimized rolling resistance and tires for hybrid vehicles, we are already providing solutions that enable compliance with such changes in the legal framework and can therefore respond quickly to changes that arise in the regulatory provisions. An increase in the installation rates for these products due to increased regulatory framework would have a positive influence on our sales and earnings.

In terms of climate-related business decisions, we are developing products to protect our climate in other areas. For example, we are significantly lowering vehicles' CO₂ emissions by means of innovative hybrid drives, injection valves, telematic systems, and optimized hose lines. These criteria are an integrated part of the internal product development process.

C3.1d

(C3.1d) Provide details of your organization’s use of climate-related scenario analysis.

Climate-related scenarios	Details
Other, please specify (RCP 4.5 and RCP 8.5)	Continental is in the early stages of integrating climate-related scenarios into our risk analyses and environmental (climate and water) action, and therefore no such scenarios were used thus far in an effective way to inform our internal action. A first use of climate scenarios was used as part of our water risk assessment. The RCP 4.5 and RCP 8.5 climate scenarios were used by the WRI Aqueduct Tool (recommended by the TCFD) as optimistic and business as usual climate scenarios respectively to model changes in water stress and supply over long time horizons (i.e. 2020, 2030 and 2040). These models were used in combination with other indicators to determine where water stress and supply are projected to worsen due to supply side (climate change-related) reasons. We were able to determine that even using the optimistic RCP 4.5 model we will likely see a worsening of water stress due to climate change in several of the high-risk basins where we have direct operations or source raw materials, such as in Mexico. This tool considers qualitative and quantitative indicators.
2DS	Further examinations of climate-related scenarios are currently underway as part of our assessment regarding the potential to set Science Based Targets. (The 2DS is part of the SBT methodology SDA.) All emission pathways will be examined further in consideration of their integration into our business strategy and in particular in our post-2020 sustainability strategy (5 - 15 years). At present, these scenarios are part of an internal energy procurement strategy adaptation process (and the climate-target adaptation process for the beyond 2020 target (SBT)). This approach considers quantitative indicators.

C4. Targets and performance

C4.1

(C4.1) Did you have an emissions target that was active in the reporting year?

Intensity target

C4.1b

(C4.1b) Provide details of your emissions intensity target(s) and progress made against those target(s).

Target reference number

Int 1

Scope

Scope 1+2 (location-based)

% emissions in Scope

100

% reduction from baseline year

20

Metric

Metric tons CO2e per unit revenue

Base year

2013

Start year

2013

Normalized baseline year emissions covered by target (metric tons CO2e)

759

Target year

2020

Is this a science-based target?

No, but we anticipate setting one in the next 2 years

% achieved (emissions)

3.9

Target status

Underway

Please explain

Currently a SBT is in the process of being developed and will be integrated into our new environmental strategy, which is still currently under discussion.

% change anticipated in absolute Scope 1+2 emissions

25.8

% change anticipated in absolute Scope 3 emissions

8.8

C4.2

(C4.2) Provide details of other key climate-related targets not already reported in question C4.1/a/b.

Target

Energy productivity

KPI – Metric numerator

GJ

KPI – Metric denominator (intensity targets only)

Millions € revenue

Base year

2013

Start year

2013

Target year

2020

KPI in baseline year

819

KPI in target year

669

% achieved in reporting year

4.3

Target Status

Underway

Please explain

Start and base year is 2013. Target year 2020. Yearly reduction of 3%.

Part of emissions target

Yes, this is included as part of our Climate Strategy 2020.

Is this target part of an overarching initiative?

No, it's not part of an overarching initiative

Target

Waste

KPI – Metric numerator

100kg

KPI – Metric denominator (intensity targets only)

Millions € revenue

Base year

2013

Start year

2013

Target year

2020

KPI in baseline year

88

KPI in target year

68

% achieved in reporting year

0

Target Status

Underway

Please explain

This is an annual rolling target that is measured relative to the previous year's performance.

Part of emissions target

Yes, this is included as part of our Climate Strategy 2020.

Is this target part of an overarching initiative?

No, it's not part of an overarching initiative

Target

Engagement with suppliers

KPI – Metric numerator

Percentage Certification according ISO 14001

KPI – Metric denominator (intensity targets only)

Base year

2013

Start year

2013

Target year

2020

KPI in baseline year

80

KPI in target year

100

% achieved in reporting year

5

Target Status

Underway

Please explain

This is an annual rolling target that is measured relative to the previous year's performance.

Part of emissions target

Yes, this is included as part of our Climate Strategy 2020

Is this target part of an overarching initiative?

No, it's not part of an overarching initiative

C4.3

(C4.3) Did you have emissions reduction initiatives that were active within the reporting year? Note that this can include those in the planning and/or implementation phases.

Yes

C4.3a

(C4.3a) Identify the total number of projects at each stage of development, and for those in the implementation stages, the estimated CO2e savings.

	Number of projects	Total estimated annual CO2e savings in metric tonnes CO2e (only for rows marked *)
Under investigation	0	0
To be implemented*	132	16581
Implementation commenced*	160	12218
Implemented*	567	70099
Not to be implemented	0	0

C4.3b

(C4.3b) Provide details on the initiatives implemented in the reporting year in the table below.

Activity type

Energy efficiency: Building fabric

Description of activity

Maintenance program

Estimated annual CO2e savings (metric tonnes CO2e)

1190

Scope

Scope 1

Scope 2 (location-based)

Voluntary/Mandatory

Voluntary

Annual monetary savings (unit currency – as specified in CC0.4)

578000

Investment required (unit currency – as specified in CC0.4)

5664000

Payback period

1-3 years

Estimated lifetime of the initiative

6-10 years

Comment

Activity type

Energy efficiency: Building services

Description of activity

Other, please specify (Bundle of different measures)

Estimated annual CO2e savings (metric tonnes CO2e)

47058

Scope

Scope 1

Scope 2 (location-based)

Voluntary/Mandatory

Voluntary

Annual monetary savings (unit currency – as specified in CC0.4)

9232000

Investment required (unit currency – as specified in CC0.4)

34279000

Payback period

1-3 years

Estimated lifetime of the initiative

6-10 years

Comment

Activity type

Energy efficiency: Processes

Description of activity

Other, please specify (Bundle of different measures)

Estimated annual CO2e savings (metric tonnes CO2e)

15471

Scope

Scope 1

Scope 2 (location-based)

Voluntary/Mandatory

Voluntary

Annual monetary savings (unit currency – as specified in CC0.4)

3510000

Investment required (unit currency – as specified in CC0.4)

5179000

Payback period

1-3 years

Estimated lifetime of the initiative

6-10 years

Comment

Activity type

Low-carbon energy installation

Description of activity

Solar PV

Estimated annual CO2e savings (metric tonnes CO2e)

579

Scope

Scope 2 (location-based)

Voluntary/Mandatory

Please select

Annual monetary savings (unit currency – as specified in CC0.4)

2059000

Investment required (unit currency – as specified in CC0.4)

1048000

Payback period

1-3 years

Estimated lifetime of the initiative

11-15 years

Comment

Activity type

Low-carbon energy purchase

Description of activity

Other, please specify (renewable electricity purchase)

Estimated annual CO2e savings (metric tonnes CO2e)

3404

Scope

Scope 2 (location-based)

Voluntary/Mandatory

Voluntary

Annual monetary savings (unit currency – as specified in CC0.4)

0

Investment required (unit currency – as specified in CC0.4)

4000

Payback period

>25 years

Estimated lifetime of the initiative

Please select

Comment

Activity type

Other, please specify (different measure)

Description of activity

<Not Applicable>

Estimated annual CO2e savings (metric tonnes CO2e)

483

Scope

Scope 1

Scope 2 (location-based)

Voluntary/Mandatory

Voluntary

Annual monetary savings (unit currency – as specified in CC0.4)

622000

Investment required (unit currency – as specified in CC0.4)

12000

Payback period

>25 years

Estimated lifetime of the initiative

21-30 years

Comment

C4.3c

(C4.3c) What methods do you use to drive investment in emissions reduction activities?

Method	Comment
Compliance with regulatory requirements/standards	In case of regulatory requirements the measures will be implemented immediately
Financial optimization calculations	All voluntary measures are calculated according to our internal investment rules
Dedicated budget for energy efficiency	Energy departments have a special budget for energy efficiency measures carried out in production plants. Implementation of Energy Management System is in line with ISO 50001
Employee engagement	Continental runs an effective system where ideas for improvement can be indicated by employees. Ideas regarding energy saving and reducing CO2 emissions when implemented in our processes are financially awarded.
Dedicated budget for other emissions reduction activities	Implementation of the "Green Plant Label Award" in "Gold", "Silver" and "Bronze" strengthens our environmental strategy and provides solution for best available technique. All plants are requested to reach "Bronze" status until 2020.
Dedicated budget for low-carbon product R&D	Continental has several co-operations with federal governments where R&D departments from the various business units are located. Examples include the use of recycled materials (saving natural resources and energy for production of virgin raw materials) which leads to a decrease in CO2 emissions.

C4.5

(C4.5) Do you classify any of your existing goods and/or services as low-carbon products or do they enable a third party to avoid GHG emissions?

Yes

(C4.5a) Provide details of your products and/or services that you classify as low-carbon products or that enable a third party to avoid GHG emissions.

Level of aggregation

Group of products

Description of product/Group of products

Engine Systems seeks to increase power and performance while reducing consumption. The business unit develops and produces innovative system solutions for environmentally friendly, efficient and sustainable combustion engines. Fuel & Exhaust Management seeks to reduce the level of exhaust fumes released into the environment despite increasing traffic volumes. Its product portfolio includes fuel delivery modules and their components as well as catalytic converters and systems for after-treatment of exhaust-gas and selective catalytic reduction (SCR) dosing. Hybrid Electric Vehicle supplies the main components for powertrain electrification in hybrid and electric vehicles. This business unit's top priority is tailor-made electrification – a cost-efficient strategy for powertrain electrification that is suitable for all vehicle types. Sensors & Actuators is committed to reducing emissions of carbon dioxide and pollutants. This is made possible by sensors and actuators working in combination with advanced engine management systems. Transmission develops and produces pioneering electronic and electromechanical control units for all relevant transmission types and powertrain applications. Products range from high-end systems to cost-optimized solutions for growth markets. Other groups of products include: Electrified drive systems, Electronic engine-management systems, Direct injection and turbocharging, Exhaust-gas aftertreatment

Are these low-carbon product(s) or do they enable avoided emissions?

Avoided emissions

Taxonomy, project or methodology used to classify product(s) as low-carbon or to calculate avoided emissions

Other, please specify (Greenhouse Gas Protocol, ISO 14040)

% revenue from low carbon product(s) in the reporting year

40

Comment

40% of our sales is related to products that avoid CO2 emission (categories: Green Tires, Powertrain product and Lightweight products)

Level of aggregation

Group of products

Description of product/Group of products

Continental Tires: Every Continental tire combines safety with individual requirements, for example minimized rolling resistance (less fuel consumption and CO2 emissions) and maximized driving comfort. Continentals Commercial Vehicle Tires customers benefit many times over from using Continental tires. Firstly, the tires demonstrate a high mileage performance and help to substantially improve fuel economy thanks to their low rolling resistance. Secondly, they can be retreaded as part of the ContiLifeCycle concept saving resources. ContiTechs Conveyor Belt Group provides solutions for reducing energy consumption and CO2 emissions. Its smooth-running ContiTech conveyor belts, for example, have an ultra-energy-optimized design.

Are these low-carbon product(s) or do they enable avoided emissions?

Avoided emissions

Taxonomy, project or methodology used to classify product(s) as low-carbon or to calculate avoided emissions

Other, please specify (Greenhouse Gas Protocol, ISO 14040)

% revenue from low carbon product(s) in the reporting year

40

Comment

40% of our sales is related to products that avoid CO2 emission (categories: Green Tires, Powertrain product and Lightweight products)

Level of aggregation

Group of products

Description of product/Group of products

ContiTechs Elastomer Coatings is the world leader for diaphragms for fuel management systems, life raft materials and climate-neutral printing blankets. Further examples: • SCR technology for truck exhaust gas treatment (catalytic reduction of NOx) • The first drive belt made of renewable raw materials • Solar hoses and tanks help convert solar energy • Air bellows make it possible to

generate energy from wave power • Bearing elements enhance the efficiency of wind power plants • Climate-neutral

Are these low-carbon product(s) or do they enable avoided emissions?

Avoided emissions

Taxonomy, project or methodology used to classify product(s) as low-carbon or to calculate avoided emissions

Other, please specify (Greenhouse Gas Protocol, ISO 14040)

% revenue from low carbon product(s) in the reporting year

40

Comment

40% of our sales is related to products that avoid CO2 emission (categories: Green Tires, Powertrain product and Lightweight products)

Level of aggregation

Group of products

Description of product/Group of products

Continental recently started to network existing solutions such as Chassis & Safety components and Interior components that enable drivers to use partly or fully automated driving solutions. These solutions will enable vehicle drivers to drive even safer while reducing the use of resources. In addition, intelligent traffic solutions (ITS) will use existing telematics and infotainment solutions in order to avoid traffic jams or find "green routes" in order to optimize fuel consumption.

Are these low-carbon product(s) or do they enable avoided emissions?

Avoided emissions

Taxonomy, project or methodology used to classify product(s) as low-carbon or to calculate avoided emissions

Other, please specify (Greenhouse Gas Protocol, ISO 14040)

% revenue from low carbon product(s) in the reporting year

40

Comment

40% of our sales is related to products that avoid CO2 emission (categories: Green Tires, Powertrain product and Lightweight products)

Level of aggregation

Product

Description of product/Group of products

Mild hybrid system for reduced fuel consumption that improve efficiency is another focus of our development work. In order to comply with the increasingly strict emissions standards, Continental has developed a mild hybrid system with a 48-volt on-board power supply. A small electric motor reduces the burden on the gasoline or diesel engine in various different driving situations. The mild hybrid system with a 48-volt on-board power supply that reduces fuel consumption by one-fifth is relatively cost-effective and can be used in all vehicle classes. Production began in Europe, Asia and the U.S.A. in 2016.

Are these low-carbon product(s) or do they enable avoided emissions?

Avoided emissions

Taxonomy, project or methodology used to classify product(s) as low-carbon or to calculate avoided emissions

Other, please specify (Greenhouse Gas Protocol, ISO 14040)

% revenue from low carbon product(s) in the reporting year

40

Comment

40% of our sales is related to products that avoid CO2 emission (categories: Green Tires, Powertrain product and Lightweight products)

Level of aggregation

Group of products

Description of product/Group of products

With respect to lightweight components to reduce fuel consumption, our aim is to visibly reduce both our consumption of natural raw materials and the energy demand of our products. This is why we initiated the flagship project Highly Efficient CO2, which systematically drives the development of lightweight vehicle components, thus significantly reducing the consumption of raw materials during the production and the consumption of fuel when driving. This development initiative generates further savings

through energy-efficient components. A combination of energy recovery and efficiency management helps to dramatically reduce a vehicle's fuel consumption even further. Continentals Chassis Components business unit specializes in integrated systems in chassis management, active safety and driving efficiency. It develops and produces solutions for electronic-based active chassis technology, which assists the driver in keeping the vehicle under control in all driving situations. Electric steering generates significant fuel savings for all vehicle categories. The intelligent gas pedal AFFP® makes CO2 reduction more tangible for the driver.

Are these low-carbon product(s) or do they enable avoided emissions?

Avoided emissions

Taxonomy, project or methodology used to classify product(s) as low-carbon or to calculate avoided emissions

Other, please specify (Greenhouse Gas Protocol, ISO 14040)

% revenue from low carbon product(s) in the reporting year

40

Comment

40% of our sales is related to products that avoid CO2 emission (categories: Green Tires, Powertrain product and Lightweight products)

C5. Emissions methodology

C5.1

(C5.1) Provide your base year and base year emissions (Scopes 1 and 2).

Scope 1

Base year start

January 1 2016

Base year end

December 31 2016

Base year emissions (metric tons CO2e)

793896

Comment

We choose 2016 because we calculated first time additionally the Scope 3 emissions.

Scope 2 (location-based)

Base year start

January 1 2016

Base year end

December 31 2016

Base year emissions (metric tons CO2e)

2251763

Comment

We choose 2016 because we calculated first time additionally the Scope 3 emissions.

Scope 2 (market-based)

Base year start

Base year end

Base year emissions (metric tons CO2e)

Comment

C5.2

(C5.2) Select the name of the standard, protocol, or methodology you have used to collect activity data and calculate Scope 1 and Scope 2 emissions.

The Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard (Revised Edition)

C6. Emissions data

C6.1

(C6.1) What were your organization's gross global Scope 1 emissions in metric tons CO2e?

Row 1

Gross global Scope 1 emissions (metric tons CO2e)

820658

End-year of reporting period

<Not Applicable>

Comment

C6.2

(C6.2) Describe your organization's approach to reporting Scope 2 emissions.

Row 1

Scope 2, location-based

We are reporting a Scope 2, location-based figure

Scope 2, market-based

We have no operations where we are able to access electricity supplier emission factors or residual emissions factors and are unable to report a Scope 2, market-based figure

Comment

Currently, market-based emission reporting is in the validation process with the development phase not yet finished. After verification of data quality by a third-party, Continental will disclose these figures as well. Where the GHG protocol has data gaps with regard to our plants worldwide, we use DEFRA emission factors (GOV.UK DEFRA Department for Environment, Food & Rural Affairs) for company reporting. Emission factors used are stored in the software tool SoFi TS of Think Step, which we are using globally across all facilities (mapping of emission factors attached).

C6.3

(C6.3) What were your organization's gross global Scope 2 emissions in metric tons CO2e?

Row 1

Scope 2, location-based

2347381

Scope 2, market-based (if applicable)

<Not Applicable>

End-year of reporting period

<Not Applicable>

Comment

Currently, market-based emission reporting is in the validation process with the development phase not yet finished. After verification of data quality by a third-party, Continental will disclose these figures as well. Where the GHG protocol has data gaps with regard to our plants worldwide, we use DEFRA emission factors (GOV.UK DEFRA Department for Environment, Food & Rural Affairs) for company reporting. Emission factors used are stored in the software tool SoFi TS of Think Step, which we are using globally across all facilities (mapping of emission factors attached).

C6.4

(C6.4) Are there any sources (e.g. facilities, specific GHGs, activities, geographies, etc.) of Scope 1 and Scope 2 emissions that are within your selected reporting boundary which are not included in your disclosure?

No

C6.5

(C6.5) Account for your organization's Scope 3 emissions, disclosing and explaining any exclusions.

Purchased goods and services

Evaluation status

Relevant, calculated

Metric tonnes CO2e

9098874

Emissions calculation methodology

Calculation has been performed in line with the Corporate Value Chain (Scope 3) Accounting and Reporting Standard of GHG Protocol. Purchased goods and services have been based on the vast variety of components and materials used in our products in combination with supplier and industry data (e.g. volume of procured natural rubber multiplied by average CO2 in t per t natural rubber).

Percentage of emissions calculated using data obtained from suppliers or value chain partners

100

Explanation

The data input is from our IT system and reflects the exact amount of the purchased material.

Capital goods

Evaluation status

Not relevant, explanation provided

Metric tonnes CO2e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

Significant capital goods have not been purchased or acquired by the reporting company in the reporting year. In the process of calculating a total carbon footprint this category was excluded from deeper calculation as it was estimated to contribute to less than 1% to total Scope 3 emissions.

Fuel-and-energy-related activities (not included in Scope 1 or 2)

Evaluation status

Relevant, calculated

Metric tonnes CO2e

689187

Emissions calculation methodology

Amount of MWh was multiplied by the conversion factors according to the Greenhouse Gas Protocol. Data Source is our global reporting tool. Input data is verified by KPMG.

Percentage of emissions calculated using data obtained from suppliers or value chain partners

100

Explanation

Upstream transportation and distribution

Evaluation status

Relevant, calculated

Metric tonnes CO2e

1289587

Emissions calculation methodology

The figure above was calculated based on the spend based method. The amount of total spending was multiplied by the appropriate conversion factors according the Greenhouse Gas Protocol. Data input "Spending" is part of our SAP system and a verified financial KPI.

Percentage of emissions calculated using data obtained from suppliers or value chain partners

100

Explanation

Waste generated in operations

Evaluation status

Relevant, calculated

Metric tonnes CO2e

13672

Emissions calculation methodology

The weight of generated waste was multiplied by the appropriate conversion factors according the Greenhouse Gas Protocol. Data was obtained from our global reporting system and verified by KPMG.

Percentage of emissions calculated using data obtained from suppliers or value chain partners

100

Explanation

Business travel

Evaluation status

Relevant, calculated

Metric tonnes CO2e

146874

Emissions calculation methodology

The amount of miles provided by our travel partner was calculated by the appropriate emission factor according to the Greenhouse Gas Protocol. Data was obtained from our business travel partner system and represents the complete range of business trips.

Percentage of emissions calculated using data obtained from suppliers or value chain partners

100

Explanation

Employee commuting

Evaluation status

Not relevant, explanation provided

Metric tonnes CO2e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

Scope 3 from employee commuting was not considered relevant from a management perspective. Nevertheless, the CO2-intensity of commuting is reduced by providing transport capacities (mainly busses). Furthermore, public transport for commuting is supported by several programs (e.g. with job tickets). Though the category is not considered relevant, it remains a matter of focus within our business.

Upstream leased assets

Evaluation status

Not relevant, explanation provided

Metric tonnes CO2e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

Upstream leased assets are not relevant. The amount of energy consumption is reported in Scopes 1 and 2.

Downstream transportation and distribution

Evaluation status

Relevant, calculated

Metric tonnes CO2e

603375

Emissions calculation methodology

The figure above was calculated using the spend based method. The amount of total spending was multiplied with the appropriate conversion factors according to the Greenhouse Gas Protocol.

Percentage of emissions calculated using data obtained from suppliers or value chain partners

100

Explanation

Processing of sold products

Evaluation status

Not relevant, explanation provided

Metric tonnes CO₂e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

Continental delivers its manufactured components in a state at which they are no longer processed further. The components are simply assembled whole into vehicles and therefore processing was not calculated.

Use of sold products

Evaluation status

Not relevant, explanation provided

Metric tonnes CO₂e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

The product portfolio of Continental includes numerous products and solutions which are assembled into vehicles as final products. Emissions associated with the end use of these products dominates this emission category as well as the entire footprint of the products we manufacture, and include the Scope 1 emissions of our customers and the final automobile consumers. As stated in our strategy description, this category is a key focus area of our business, however the emissions cannot be calculated for each product.

End of life treatment of sold products

Evaluation status

Not relevant, explanation provided

Metric tonnes CO₂e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

Our products are assembled into vehicles. The entire process is regulated in the End of Life vehicle directive and is in the responsibility of the car manufactures. Therefore, this category is not calculated.

Downstream leased assets

Evaluation status

Not relevant, explanation provided

Metric tonnes CO₂e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

Continental has no downstream leased assets. Therefore these emissions are considered to be 0.

Franchises

Evaluation status

Not relevant, explanation provided

Metric tonnes CO2e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

Continental does not license relevant franchise operations. Therefore these emissions are considered to be 0.

Investments

Evaluation status

Not relevant, explanation provided

Metric tonnes CO2e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

Continental did not have any significant investments in the reporting year relevant to Scope 3. This category is estimated to contribute to far less than 1% to total Scope 3 emissions.

Other (upstream)

Evaluation status

Not relevant, explanation provided

Metric tonnes CO2e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

There are no further relevant upstream categories.

Other (downstream)

Evaluation status

Not relevant, explanation provided

Metric tonnes CO2e

Emissions calculation methodology

Percentage of emissions calculated using data obtained from suppliers or value chain partners

Explanation

There are no further relevant downstream categories.

C6.7

(C6.7) Are carbon dioxide emissions from biologically sequestered carbon relevant to your organization?

No

C6.10

(C6.10) Describe your gross global combined Scope 1 and 2 emissions for the reporting year in metric tons CO2e per unit currency total revenue and provide any additional intensity metrics that are appropriate to your business operations.

Intensity figure

0.000073

Metric numerator (Gross global combined Scope 1 and 2 emissions)

43401000000

Metric denominator

unit total revenue

Metric denominator: Unit total

3168039

Scope 2 figure used

Location-based

% change from previous year

4.02

Direction of change

Increased

Reason for change

Organic growth of the company through acquisitions and greenfields.

C7. Emissions breakdowns

C7.1

(C7.1) Does your organization have greenhouse gas emissions other than carbon dioxide?

No

C7.2

(C7.2) Break down your total gross global Scope 1 emissions by country/region.

Country/Region	Scope 1 emissions (metric tons CO2e)
China	412630
Germany	178141
United States of America	152289
Other, please specify (Rest of the world)	77598

C7.3

(C7.3) Indicate which gross global Scope 1 emissions breakdowns you are able to provide.

By business division

C7.3a

(C7.3a) Break down your total gross global Scope 1 emissions by business division.

Business division	Scope 1 emissions (metric ton CO2e)
Division Tire	430663
Division ContiTech	302084
Automotive Group	87912

C7.5

(C7.5) Break down your total gross global Scope 2 emissions by country/region.

Country/Region	Scope 2, location-based (metric tons CO2e)	Scope 2, market-based (metric tons CO2e)	Purchased and consumed electricity, heat, steam or cooling (MWh)	Purchased and consumed low-carbon electricity, heat, steam or cooling accounted in market-based approach (MWh)
Other, please specify (global)	2347381	0	5754332	125948
Please select				

C7.6

(C7.6) Indicate which gross global Scope 2 emissions breakdowns you are able to provide.

By business division

C7.6a

(C7.6a) Break down your total gross global Scope 2 emissions by business division.

Business division	Scope 2, location-based emissions (metric tons CO2e)	Scope 2, market-based emissions (metric tons CO2e)
Division Tire	1054452	0
Division ContiTech	506484	0
Automotive Group	786443	0

C7.9

(C7.9) How do your gross global emissions (Scope 1 and 2 combined) for the reporting year compare to those of the previous reporting year?

Increased

C7.9a

(C7.9a) Identify the reasons for any change in your gross global emissions (Scope 1 and 2 combined) and for each of them specify how your emissions compare to the previous year.

	Change in emissions (metric tons CO2e)	Direction of change	Emissions value (percentage)	Please explain calculation
Change in renewable energy consumption	66340	Decreased	1.3	The amount of purchased renewable energy was 1.3 % which was calculated based on the total renewable energy procured from the previous year.
Other emissions reduction activities	70099	Decreased	2.2	CO2 reduction projects were summed up and percentage was calculated based on the total CO2 emissions.
Divestment	0	No change	0	
Acquisitions	510199	Increased	16	Total CO2 emissions of Continental was set as 100%. The amount of the acquisition since base year 2013 was calculated and summed up seperately. This figures is 16% percent of the total emissions.
Mergers	0	No change	0	
Change in output	0	No change	0	
Change in methodology	0	No change	0	
Change in boundary	0	No change	0	
Change in physical operating conditions	0	No change	0	
Unidentified	0	No change	0	
Other	0	No change	0	

C7.9b

(C7.9b) Are your emissions performance calculations in C7.9 and C7.9a based on a location-based Scope 2 emissions figure or a market-based Scope 2 emissions figure?

Location-based

C8. Energy

C8.1

(C8.1) What percentage of your total operational spend in the reporting year was on energy?

More than 0% but less than or equal to 5%

C8.2

(C8.2) Select which energy-related activities your organization has undertaken.

	Indicate whether your organization undertakes this energy-related activity
Consumption of fuel (excluding feedstocks)	Yes
Consumption of purchased or acquired electricity	Yes
Consumption of purchased or acquired heat	Yes
Consumption of purchased or acquired steam	Yes
Consumption of purchased or acquired cooling	No
Generation of electricity, heat, steam, or cooling	Yes

C8.2a

(C8.2a) Report your organization's energy consumption totals (excluding feedstocks) in MWh.

	Heating value	MWh from renewable sources	MWh from non-renewable sources	Total MWh
Consumption of fuel (excluding feedstock)	HHV (higher heating value)	0	3804499	3804499
Consumption of purchased or acquired electricity	<Not Applicable>	125948	4605507	4731455
Consumption of purchased or acquired heat	<Not Applicable>	0	23307	23307
Consumption of purchased or acquired steam	<Not Applicable>	0	889674	889674
Consumption of purchased or acquired cooling	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Consumption of self-generated non-fuel renewable energy	<Not Applicable>	0	<Not Applicable>	0
Total energy consumption	<Not Applicable>	125948	9322987	9448935

C8.2b

(C8.2b) Select the applications of your organization's consumption of fuel.

	Indicate whether your organization undertakes this fuel application
Consumption of fuel for the generation of electricity	Yes
Consumption of fuel for the generation of steam	Yes
Consumption of fuel for the generation of cooling	No
Consumption of fuel for co-generation or tri-generation	No

C8.2c

(C8.2c) State how much fuel in MWh your organization has consumed (excluding feedstocks) by fuel type.

Fuels (excluding feedstocks)

Natural Gas

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

3257839

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

3257839

MWh fuel consumed for self-generation of steam

0

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self-cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Heavy Gas Oil

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

70887

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

70887

MWh fuel consumed for self-generation of steam

0

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Fuel Oil Number 2

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

63614

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

63614

MWh fuel consumed for self-generation of steam

0

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Fuel Oil Number 1

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

24025

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

24025

MWh fuel consumed for self-generation of steam

0

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Coal

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

204137

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

0

MWh fuel consumed for self-generation of steam

204137

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Lignite Coal

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

31528

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

0

MWh fuel consumed for self-generation of steam

31528

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Wood

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

14264

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

0

MWh fuel consumed for self-generation of steam

14264

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Liquefied Petroleum Gas (LPG)

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

83271

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

83271

MWh fuel consumed for self-generation of steam

0

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Motor Gasoline

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

7726

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

0

MWh fuel consumed for self-generation of steam

0

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

Fuels (excluding feedstocks)

Diesel

Heating value

HHV (higher heating value)

Total fuel MWh consumed by the organization

47208

MWh fuel consumed for the self-generation of electricity

0

MWh fuel consumed for self-generation of heat

0

MWh fuel consumed for self-generation of steam

0

MWh fuel consumed for self-generation of cooling

<Not Applicable>

MWh fuel consumed for self- cogeneration or self-trigeneration

<Not Applicable>

C8.2d

(C8.2d) List the average emission factors of the fuels reported in C8.2c.

Coal

Emission factor

93.84

Unit

kg CO2 per GJ

Emission factor source

Defra 2016

Comment

Diesel

Emission factor

69.3

Unit

kg CO2 per GJ

Emission factor source

GHG Protocol/IEA (05/2017)

Comment

Fuel Oil Number 1

Emission factor

78.8

Unit

kg CO2 per GJ

Emission factor source

Defra (02/2016)

Comment

Fuel Oil Number 2

Emission factor

78.8

Unit

kg CO2 per GJ

Emission factor source

Defra (02/2016)

Comment

Heavy Gas Oil

Emission factor

89.3

Unit

kg CO2 per GJ

Emission factor source

Comment

Lignite Coal

Emission factor

101

Unit

kg CO2 per GJ

Emission factor source

GHG Protocol/IEA (05/2017)

Comment

Liquefied Petroleum Gas (LPG)

Emission factor

63.1

Unit

kg CO2 per GJ

Emission factor source

GHG Protocol/IEA (05/2017)

Comment

Motor Gasoline

Emission factor

69.3

Unit

kg CO2 per GJ

Emission factor source

GHG Protocol/IEA (05/2017)

Comment

Natural Gas

Emission factor

56.25

Unit

kg CO2 per GJ

Emission factor source

GHG Protocol/IEA (05/2017)

Comment

Wood

Emission factor

109.6

Unit

kg CO2 per GJ

Emission factor source

Defra 2016

Comment

C8.2e

(C8.2e) Provide details on the electricity, heat, steam, and cooling your organization has generated and consumed in the reporting year.

	Total Gross generation (MWh)	Generation that is consumed by the organization (MWh)	Gross generation from renewable sources (MWh)	Generation from renewable sources that is consumed by the organization (MWh)
Electricity	480791	480791	5767	5767
Heat	0	0	0	0
Steam	889674	889674	0	0
Cooling	0	0	0	0

C8.2f

(C8.2f) Provide details on the electricity, heat, steam and/or cooling amounts that were accounted for at a low-carbon emission factor in the market-based Scope 2 figure reported in C6.3.

Basis for applying a low-carbon emission factor

Energy attribute certificates, Guarantees of Origin

Low-carbon technology type

Solar PV

Wind

MWh consumed associated with low-carbon electricity, heat, steam or cooling

451801

Emission factor (in units of metric tons CO2e per MWh)

0

Comment

C9. Additional metrics

C9.1

(C9.1) Provide any additional climate-related metrics relevant to your business.

Description

Waste

Metric value

379922

Metric numerator

tons

Metric denominator (intensity metric only)

% change from previous year

7

Direction of change

Increased

Please explain

Acquisitions and an increase of packaging material cuded the increase.

Description

Waste

Metric value

88

Metric numerator

100kg waste

Metric denominator (intensity metric only)

million € revenue

% change from previous year

0

Direction of change

No change

Please explain

The intensity was stable in comparison to the absolute value by increasing sale.

Description

Energy use

Metric value

34016166

Metric numerator

GJ

Metric denominator (intensity metric only)

% change from previous year

3

Direction of change

Increased

Please explain

Acquisitions and new greenfields causes a higher energy demand

Description

Energy use

Metric value

784

Metric numerator

GJ

Metric denominator (intensity metric only)

million € revenue

% change from previous year

4.3

Direction of change

Decreased

Please explain

Energy efficiency measures and a good sales development caused the decrease.

C10. Verification

C10.1

(C10.1) Indicate the verification/assurance status that applies to your reported emissions.

	Verification/assurance status
Scope 1	Third-party verification or assurance process in place
Scope 2 (location-based or market-based)	Third-party verification or assurance process in place
Scope 3	Third-party verification or assurance process in place

C10.1a

(C10.1a) Provide further details of the verification/assurance undertaken for your Scope 1 and/or Scope 2 emissions and attach the relevant statements.

Scope

Scope 1

Verification or assurance cycle in place

Annual process

Status in the current reporting year

Complete

Type of verification or assurance

Limited assurance

Attach the statement

1

Conti17_CDP Verification Statement KPMG.pdf

Page/ section reference

Verification of data on page 2

Relevant standard

ASAE3000

Proportion of reported emissions verified (%)

100

Scope

Scope 2 location-based

Verification or assurance cycle in place

Annual process

Status in the current reporting year

Complete

Type of verification or assurance

Limited assurance

Attach the statement

1

Conti17_CDP Verification Statement KPMG.pdf

Page/ section reference

Verification of data on page 2

Relevant standard

ASAE3000

Proportion of reported emissions verified (%)

100

C10.1b

(C10.1b) Provide further details of the verification/assurance undertaken for your Scope 3 emissions and attach the relevant statements.

Scope

Scope 3- all relevant categories

Verification or assurance cycle in place

Annual process

Status in the current reporting year

Complete

Attach the statement

1

Conti17_CDP Verification Statement KPMG.pdf

Page/section reference

Verification of data on page 2

Relevant standard

ASAE3000

C10.2

(C10.2) Do you verify any climate-related information reported in your CDP disclosure other than the emissions figures reported in C6.1, C6.3, and C6.5?

Yes

C10.2a

(C10.2a) Which data points within your CDP disclosure have been verified, and which verification standards were used?

Disclosure module verification relates to	Data verified	Verification standard	Please explain
C4. Targets and performance	Year on year emissions intensity figure	ASAE3000	Verification of data on page 2 Conti17_CDP Verification Statement KPMG.pdf
C8. Energy	Year on year emissions intensity figure	ASAE3000	Verification of data on page 2 Conti17_CDP Verification Statement KPMG.pdf
C4. Targets and performance	Year on year change in emissions (Scope 1 and 2)	ASAE3000	Verification of data on page 2 Conti17_CDP Verification Statement KPMG.pdf
C9. Additional metrics	Other, please specify (Waste absolute)	ASEA3000	Verification of data on page 3 Conti17_CDP Verification Statement KPMG.pdf
C9. Additional metrics	Other, please specify (waste intensity)	ASAE3000	Verification of data on page 3 Conti17_CDP Verification Statement KPMG.pdf
C9. Additional metrics	Other, please specify (Water absolute)	ASAE3000	Verification of data on page 3 Conti17_CDP Verification Statement KPMG.pdf
C9. Additional metrics	Other, please specify (Water intensity)	ASAE3000	Verification of data on page 3 Conti17_CDP Verification Statement KPMG.pdf

C11. Carbon pricing

C11.1

(C11.1) Are any of your operations or activities regulated by a carbon pricing system (i.e. ETS, Cap & Trade or Carbon Tax)?

Yes

C11.1a

(C11.1a) Select the carbon pricing regulation(s) which impacts your operations.

EU ETS

C11.1b

(C11.1b) Complete the following table for each of the emissions trading systems in which you participate.

EU ETS

% of Scope 1 emissions covered by the ETS

20.7

Period start date

January 1 2017

Period end date

December 31 2017

Allowances allocated

95666

Allowances purchased

0

Verified emissions in metric tons CO₂e

169794

Details of ownership

Facilities we own and operate

Comment

C11.1d

(C11.1d) What is your strategy for complying with the systems in which you participate or anticipate participating?

Our strategy is (in order of listing):

1. Avoiding CO₂-emissions by using improved (efficient) equipment
2. Installation of cogeneration equipment (combined heat and power)
3. Purchasing of allowances (if necessary)

C11.2

(C11.2) Has your organization originated or purchased any project-based carbon credits within the reporting period?

No

C11.3

(C11.3) Does your organization use an internal price on carbon?

No, and we do not currently anticipate doing so in the next two years

C12. Engagement

C12.1

(C12.1) Do you engage with your value chain on climate-related issues?

Yes, our suppliers

Yes, our customers

Yes, other partners in the value chain

C12.1a

(C12.1a) Provide details of your climate-related supplier engagement strategy.

Type of engagement

Compliance & onboarding

Details of engagement

Climate change is integrated into supplier evaluation processes

% of suppliers by number

85

% total procurement spend (direct and indirect)

50

% Scope 3 emissions as reported in C6.5

50

Rationale for the coverage of your engagement

Climate-related metrics are part of the supplier evaluation process and it is part of the decision making process. We expect an optimization of environmental performance from all of our strategic supplier engagements at a minimum.

Impact of engagement, including measures of success

Positive feedback from our customers and greater awareness within our supply chain.

Comment

Type of engagement

Information collection (understanding supplier behavior)

Details of engagement

Collect climate change and carbon information at least annually from suppliers

% of suppliers by number

85

% total procurement spend (direct and indirect)

50

% Scope 3 emissions as reported in C6.5

50

Rationale for the coverage of your engagement

We need to understand the situation within our supply chain in order to initiate a program focusing on climate-related issues.

Impact of engagement, including measures of success

Online surveys are a binding instrument for suppliers prior their engagement. The response rate is high and show the importance of this topic.

Comment

Type of engagement

Innovation & collaboration (changing markets)

Details of engagement

Run a campaign to encourage innovation to reduce climate impacts on products and services

% of suppliers by number

0.1

% total procurement spend (direct and indirect)

0.1

% Scope 3 emissions as reported in C6.5

0.1

Rationale for the coverage of your engagement

Through intense direct cooperation we are able to convince our suppliers to engage on sustainability issues.

Impact of engagement, including measures of success

Reduction of CO2 emissions in the project per year: 775 t

Comment

C12.1b

(C12.1b) Give details of your climate-related engagement strategy with your customers.

Type of engagement

Education/information sharing

Details of engagement

Share information about your products and relevant certification schemes (i.e. Energy STAR)

Size of engagement

1

% Scope 3 emissions as reported in C6.5

15

Please explain the rationale for selecting this group of customers and scope of engagement

Continental is delivering parts and services to reduce carbon emissions. Approximately 40 % of our business is related to climate friendly products that result in avoided emissions.

Impact of engagement, including measures of success

This strategy is high impact and used to achieve the mandatory emissions standards set for vehicles.

C12.1c

(C12.1c) Give details of your climate-related engagement strategy with other partners in the value chain.

We started two projects with governmental organisations including one with the GIZ to reduce deforestation within our supply chain and another with the DEG to encourage other sustainable practices within our supply chain.

C12.3

(C12.3) Do you engage in activities that could either directly or indirectly influence public policy on climate-related issues through any of the following?

- Direct engagement with policy makers
- Trade associations
- Funding research organizations

C12.3a

(C12.3a) On what issues have you been engaging directly with policy makers?

Focus of legislation	Corporate position	Details of engagement	Proposed legislative solution
Energy efficiency	Support with major exceptions	Development of less fuel-consuming systems for the automotive industry is a never ending improvement and often limited by materials, production techniques and economic restrictions. Improvement of auto components is a step by step process and normally needs more time than politicians are accepting in legislative drafts. Involvement of associations can attenuate policy actions providing improved boundary conditions for the industry concerned.	Reduction CO2 Emissions
Carbon tax	Support with major exceptions	B20 Process Germany and Argentina	Global carbon price and trading system

C12.3b

(C12.3b) Are you on the board of any trade associations or do you provide funding beyond membership?

Yes

C12.3c

(C12.3c) Enter the details of those trade associations that are likely to take a position on climate change legislation.

Trade association

ETRMA

Is your position on climate change consistent with theirs?

Consistent

Please explain the trade association's position

Continental supports the EU climate change policy, but points out that improvements of products towards those that consume less fuel often involves some trade offs that have to be recognized. For example, improving the rolling resistance of tyres leads to longer breaking distances. This classical trade off can only be solved by intensive R&D efforts, which consumes a great deal of time and money.

How have you, or are you attempting to, influence the position?

Rolling resistance as well as by using an energy label.

Trade association

VDA

Is your position on climate change consistent with theirs?

Consistent

Please explain the trade association's position

The development of less fuel-consuming systems for the automotive industry is a never ending improvement and often limited by materials, production techniques and economic restrictions. The improvement of parts is a step by step process and normally needs more time than politicians are accepting in their legislative drafts/requirements. The involvement of associations can attenuate policy actions by providing improved boundary conditions for the industry concerned.

How have you, or are you attempting to, influence the position?

Emission standards in transport.

C12.3d

(C12.3d) Do you publicly disclose a list of all research organizations that you fund?

No

C12.3f

(C12.3f) What processes do you have in place to ensure that all of your direct and indirect activities that influence policy are consistent with your overall climate change strategy?

Control is carried out by Continental corporate organisations and their continuous control processes, the organisation for standards and regulations and the environmental organisation and its management system control process (according to ISO 14001). Continental is a member of the World Business Council for Sustainable Development WBCSD. Continental is part of the Tire Platform in the WBCSD Work Program and actively supports tyre and tyre material-related sustainability topics (e.g. ecological and climate benefits of nanomaterials in products as well as safe use of nanomaterials in production and during product use). Continental's climate strategy is in line with the WBCSD strategy for more sustainable products and production (e.g. Corporate Environmental Targets regarding energy and water consumption, CO₂-emissions, waste generation and recovery).

C12.4

(C12.4) Have you published information about your organization's response to climate change and GHG emissions performance for this reporting year in places other than in your CDP response? If so, please attach the publication(s).

Publication

In mainstream reports in accordance with the CDSB Framework

Status

Complete

Attach the document

2
annual-report-2017-data.pdf

Content elements

Governance
Strategy
Risks & opportunities
Emissions figures
Emission targets
Other metrics

Publication

In other regulatory filings

Status

Complete

Attach the document

3
non-financial-declaration-data2017.pdf

Content elements

Governance
Strategy
Emissions figures
Emission targets
Other metrics

Publication

In voluntary sustainability report

Status

Underway – previous year attached

Attach the document

4
gri-report-2016-en-data.pdf

Content elements

Governance
Strategy
Risks & opportunities
Emissions figures
Emission targets
Other metrics

C14. Signoff

C-FI

(C-FI) Use this field to provide any additional information or context that you feel is relevant to your organization's response. Please note that this field is optional and is not scored.

C14.1

(C14.1) Provide details for the person that has signed off (approved) your CDP climate change response.

	Job title	Corresponding job category
Row 1	Dr. Elmar Degenhart, Chief Executive Officer	Chief Executive Officer (CEO)

SC. Supply chain module

SC0.0

(SC0.0) If you would like to do so, please provide a separate introduction to this module.

nothing to add.

SC0.1

(SC0.1) What is your company's annual revenue for the stated reporting period?

	Annual Revenue
Row 1	44009500000

SC0.2

(SC0.2) Do you have an ISIN for your company that you would be willing to share with CDP?

Yes

SC0.2a

(SC0.2a) Please use the table below to share your ISIN.

	ISIN country code (2 letters)	ISIN numeric identifier and single check digit (10 numbers overall)
Row 1	DE	00054390

SC1.1

(SC1.1) Allocate your emissions to your customers listed below according to the goods or services you have sold them in this reporting period.

Requesting member

Please select

Scope of emissions

Please select

Emissions in metric tonnes of CO₂e

Uncertainty (±%)

Major sources of emissions

Verified

Please select

Allocation method

Please select

Please explain how you have identified the GHG source, including major limitations to this process and assumptions made

SC1.2

(SC1.2) Where published information has been used in completing SC1.1, please provide a reference(s).

SC1.3

(SC1.3) What are the challenges in allocating emissions to different customers, and what would help you to overcome these challenges?

Allocation challenges	Please explain what would help you overcome these challenges
Doing so would require we disclose business sensitive/proprietary information	Each customer know the amount of sales he has with our company. Each customer can allocate the emissions we publish in detail on CDP
Customer base is too large and diverse to accurately track emissions to the customer level	Each customer know the amount of sales he has with our company. Each customer can allocate the emissions we publish in detail on CDP

SC1.4

(SC1.4) Do you plan to develop your capabilities to allocate emissions to your customers in the future?

No

SC1.4b

(SC1.4b) Explain why you do not plan to develop capabilities to allocate emissions to your customers.

Each customer know the amount of sales he has with our company. Each customer can allocate the emissions we publish in detail on CDP.

The effort and the complexity within Continentals Organisation is to high to do so.

SC2.1

(SC2.1) Please propose any mutually beneficial climate-related projects you could collaborate on with specific CDP Supply Chain members.

SC2.2

(SC2.2) Have requests or initiatives by CDP Supply Chain members prompted your organization to take organizational-level emissions reduction initiatives?

No

SC3.1

(SC3.1) Do you want to enroll in the 2018-2019 CDP Action Exchange initiative?

No

SC3.2

(SC3.2) Is your company a participating supplier in CDP's 2017-2018 Action Exchange initiative?

No

SC4.1

(SC4.1) Are you providing product level data for your organization's goods or services, if so, what functionality will you be using?

No, I am not providing data

SC4.2d

(SC4.2d) Have any of the initiatives described in SC4.2c been driven by requesting CDP Supply Chain members?

No

Submit your response

In which language are you submitting your response?

English

Please confirm how your response should be handled by CDP

	Public or Non-Public Submission	I am submitting to	Are you ready to submit the additional Supply Chain Questions?
I am submitting my response	Public	Investors Customers	Yes, submit Supply Chain Questions now

Please confirm below

I have read and accept the applicable Terms

